## **Monthly Portfolio Review**

- 1. Print Daily Graph Report and compare:
  - Relative Strength (RS)
  - EPS Rank
  - SMR Rating
- Accumulation/Distribution level
- 2. Are earnings/sales accelerating?
- 3. Are earnings growing as fast as sales?
- 4. Is the price trend up or down?
- 5. How does the price compare to the MA?
- 6. Is the industry group moving up or down?
- 7. Are more top rated mutual funds buying the
- 8. Was any significant news reported?
- 9. Review sell rules for recent price action?
- 10. Review most recent earnings report.

John C. Kelly john@kellyworld.com

## Pocket Guide to Investing in Stocks

©John C. Kelly June 15, 2001

## **Absolute Rules**

- 1. Follow rules not emotions.
- 2. Sell if price drops 6-8% below purchase.
- 3. Take insane profits when you have them, **REGARDLESS** of taxes.
- 4. Hold on to winners for big gains.
- 5. Double up on winners; sell losers.
- 6. **ALWAYS** average up, never down.
- 7. Greater \$100M sales + 25 % EPS growth.
- 8. Sell on **ANY** warnings about earnings.
- 9. Monitor all earnings reports.
- 10. Invest enough to make a difference.
- 11. Buy on the way up and sell on the way up.
- 12. Earnings growth drives everything.
- 13. Protect yourself when traveling!
- 14. **IGNORE** analysts and brokers.
- 15. Review portfolio monthly. See back page.

# **Buy Rules**

#### **Fundamentals**

- 1. Annual sales greater than \$100M.
- 2. Earnings growth greater than 25%.
- 3. Earnings and sales growth accelerating.
- 4. Sales growth >= earnings growth.
- 5. RS and EPS rank above 80%.
- 6. Accumulation/Distribution A or B.
- 7. Industry group ranked in top 20.

#### **Technicals**

- 1. Look for new highs (breakouts) on at least double average daily volume.
- 2. Look for cup and handle formations with handle sloping down on decreasing volume.
- 3. Look for bases of 7 weeks or longer.
- 4. Look for movement above 50 day moving average on strong volume.
- 5. Look for stocks in correction bouncing off 50 day moving average on strong volume.
- 6. Any significant news to drive stock upward.
- 7. Never average down. Only average up.
- 8. Never buy turnarounds or bargain stocks.

## **Sell Rules**

#### General rules

- 1. Ignore taxes make investment decisions.
- 2. Price drops 6-8% below purchase price.
- 3. Breakout fails just after buying.
- 4. **ANY** earnings warning.
- 5. IBD ratings decline.
- 6. Price flat and better opportunities exist.

### **Rising Price**

- 1. Climax run.
- 2. Excessive gain (e.g.  $>2 \times 50$  day ma).
- 3. Gaps up or new high on weak volume.
- 4. New high on speculative news.

## **Declining Price**

- 1. Gaps down on high volume.
- 2. Drops 8% in one day.
- 3. Drops on heavy volume in up market
- 4. Drops below 50 day ma.
- 5. Drops more than 25% from its high.
- 6. Don't sell if declines in sympathy with market.